

| DESCRIPTION | UNIT OF MEASURE | QUANTITY | UNIT COST | INSTALL COST | PROFIT 30% | TOTAL COST |
|---|-----------------|----------|--------------|--------------|-------------|---------------------|
| DEMOLITION/HAULING-SOIL PREP-DRAINAGE | | | | | | |
| LANDSCAPE DEMOLITION/HAULING | | | | | | |
| Clearing and grubbing 1" cal. trees & underbrush | sf | 5 | \$3.00 | \$15.00 | \$4.50 | \$19.50 |
| Tree removal 12" cal. inc. stump | ea | | \$750.00 | \$0.00 | \$0.00 | \$0.00 |
| Tree removal 24" cal. inc. stump | ea | | \$1,000.00 | \$0.00 | \$0.00 | \$0.00 |
| Tree removal 30" cal. inc. stump | ea | | \$3,000.00 | \$0.00 | \$0.00 | \$0.00 |
| fence removal | allow | | \$2,000.00 | \$0.00 | \$0.00 | \$0.00 |
| Shrub removal | sf | 3,500 | \$2.50 | \$8,750.00 | \$2,625.00 | \$11,375.00 |
| Sod/grass removal | sf | 500 | \$1.00 | \$500.00 | \$150.00 | \$650.00 |
| Conc. Removal + added front walk demo | sf | 3,800 | \$5.00 | \$19,000.00 | \$5,700.00 | \$24,700.00 |
| Fine grading by hand | sf | 3,600 | \$1.25 | \$4,500.00 | \$1,350.00 | \$5,850.00 |
| Rototilling | sf | 0 | \$0.45 | \$0.00 | \$0.00 | \$0.00 |
| Import topsoil for raised garden beds | cf | 0 | \$30.00 | \$0.00 | \$0.00 | \$0.00 |
| SOIL PREPARATION | | | | | | |
| Soil amending | sf | 5,500 | \$0.45 | \$2,475.00 | \$742.50 | \$3,217.50 |
| Weed abatement | allow | 0 | \$100.00 | \$0.00 | \$0.00 | \$0.00 |
| Basic Sub-surface drainage incl. trenching and pipe (but not demo) if connected to existing. If new system out to | allow | 0 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Subtotal | | | | | | \$45,812.00 |
| PAVING/SURFACING | | | | | | |
| BASE COURSE PAVING AND SURFACING | | | | | | |
| Pea Gravel mulch | sf | 0 | \$2.00 | \$0.00 | \$0.00 | \$0.00 |
| Granite/Flagstone steppers (pedestrian)w/ conc setting base | sf | 0 | \$45.00 | \$0.00 | \$0.00 | \$0.00 |
| Precast paver (Belgard) + added new front walk | sf | 0 | \$25.50 | \$0.00 | \$0.00 | \$0.00 |
| Boulders 18" diameter | ea | 0 | \$25.00 | \$0.00 | \$0.00 | \$0.00 |
| Boulders 24" diameter | ea | 0 | \$55.00 | \$0.00 | \$0.00 | \$0.00 |
| Synthetic turf in between driveway concrete | sf | 2,000 | \$14.00 | \$28,000.00 | \$8,400.00 | \$36,400.00 |
| New Walkway 4" thick concrete and steps | sf | 2,535 | \$22.00 | \$55,770.00 | \$16,731.00 | \$72,501.00 |
| New Driveway 6" thick reinforced and pathway | sf | 300 | \$26.00 | \$7,800.00 | \$2,340.00 | \$10,140.00 |
| Subtotal | | | | | | \$119,041.00 |
| FENCES | | | | | | |
| Redwood raised garden beds 15" high | lf | 0 | \$140.00 | \$0.00 | \$0.00 | \$0.00 |
| 6' high tub stl fence, picket 4" oc(NOT powder coat) | lf | 0 | \$200.00 | \$0.00 | \$0.00 | \$0.00 |
| RETAINING WALLS | | | | | | |
| 24" (average) precast engineered block wall | lf | 35 | \$100.00 | \$3,500.00 | \$1,050.00 | \$4,550.00 |
| Subtotal | | | | | | \$4,550.00 |
| SITE CARPENTRY/SPECIALTY | | | | | | |
| Wood overhead (heavy frame) full cover | sf | 0 | \$185.00 | \$0.00 | \$0.00 | \$0.00 |
| Subtotal | | | | | | \$0.00 |
| IRRIGATION | | | | | | |
| Irrigation (includes controller, valves, etc.) | sf | 4,000 | \$2.00 | \$8,000.00 | \$2,400.00 | \$10,400.00 |
| Irrigation (using existing controller) | sf | 0 | \$2.25 | \$0.00 | \$0.00 | \$0.00 |
| Irrigation (minor adjustments) | sf | 0 | \$1.35 | \$0.00 | \$0.00 | \$0.00 |
| Subtotal | | | | | | \$10,400.00 |
| PLANTING | | | | | | |
| general planting (for pre-design estimates only) | sf | | \$3.00 | \$0.00 | \$0.00 | \$0.00 |
| Sodded lawn hybrid | sf | 0 | \$2.25 | \$0.00 | \$0.00 | \$0.00 |
| 1 gallon vine w/wall attachment | ea | | \$12.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 gallon vine w/ wall attachment | ea | | \$30.00 | \$0.00 | \$0.00 | \$0.00 |
| 15 gallon vine w/wall attachment | ea | | \$130.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 gallon espalier w/wall attachment | ea | | \$35.00 | \$0.00 | \$0.00 | \$0.00 |
| 15 gallon espalier w/ wall attachment | | | \$145.00 | \$0.00 | \$0.00 | \$0.00 |
| 1 gallon shrub | ea | 26 | \$23.50 | \$611.00 | \$183.30 | \$794.30 |
| 5 gallon shrub | ea | 80 | \$45.00 | \$3,600.00 | \$1,080.00 | \$4,680.00 |
| 15 gallon shrub | ea | 22 | \$90.00 | \$1,980.00 | \$594.00 | \$2,574.00 |
| 5 gallon hedge plant | ea | | \$50.00 | \$0.00 | \$0.00 | \$0.00 |
| 15 gallon hedge plant | ea | 0 | \$120.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 gallon tree, single staked WD. | ea | | \$50.00 | \$0.00 | \$0.00 | \$0.00 |
| 15 gallon tree, dbl staked WD. | ea | 0 | \$140.00 | \$0.00 | \$0.00 | \$0.00 |
| 24" box dbl staked WD | ea | 0 | \$450.00 | \$0.00 | \$0.00 | \$0.00 |
| Raphis excelsior (Check w/ Nursery) | ea | | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Subtotal | | | | | | \$8,048.30 |
| POOL AND SPA FEATURES (REFER TO POOL ESTIMATE) | | | | | | |
| POOL AND SPA COST (POOL ESTIMATE) | | | | | | |
| | 1 | 1 | \$115,000.00 | \$115,000.00 | \$34,500.00 | \$149,500.00 |
| Subtotal | | | | | | \$149,500.00 |
| ELECTRICAL LIGHTING | | | | | | |
| Low voltage LED Up-light floods | ea | 15 | \$400.00 | \$6,000.00 | \$1,800.00 | \$7,800.00 |
| low voltage LED path lights | ea | 10 | \$400.00 | \$4,000.00 | \$1,200.00 | \$5,200.00 |
| Subtotal | | | | | | \$13,000.00 |
| GRAND TOTAL OF PROJECT | | | | | | \$350,351.30 |